



**BRUNSWICK FOREST**  
*Coastal By Nature*

## CO-OP COMMISSION POLICY

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Local NC Realtor participation has been an important part of the outstanding success of the Brunswick Forest sales program. We're looking forward to building on that success by working even closer together in 2024. We pay a full 3% co-op commission to your brokerage for referrals that turn into home sales and 3% for developer home site (lot) sales. To be sure everyone has an understanding of our co-op policy, we've outlined it below:

You and your clients are most welcome and will be treated with every courtesy and consideration at Brunswick Forest. Our commission policy is simple. To get started earning your co-op commissions, one of three things must occur:

- 1) You can register your client through the BrunswickForest.com Broker Referral Section or with a Brunswick Forest Sales Executive;
- 2) You can accompany your client to the Welcome Center at Brunswick Forest on their first visit and register your client at that time;
- 3) Your client can give your name to the Brunswick Forest agent and it will be entered on the Visitor Registration Form that is completed during the client's first visit to Brunswick Forest.

If any of the above requirements are met, the transaction will be recognized as a co-op sale and a commission will be shared. Any Buyer Agency Agreement is between you and your client and will not take precedence over the requirements outlined above.



Jerry Helms  
President and Broker-in-Charge