



For Sale

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Brunswick Forest Celebrates Sales Success And Holiday Celebration In The Villages

Tonight, December 3, 5:00-8:00 p.m. at The Villages at Brunswick Forest

The developers of Brunswick Forest, together with the merchants in The Villages at Brunswick Forest, are hosting a merry good time of family fun. At tonight's Holiday Celebration in the Villages,



Choosing the perfect tree is a family tradition

you're invited to mingle and jingle as you pick out your family's Christmas tree while sipping hot chocolate provided by Lowes Foods. You can whittle away at your shopping list with special discounts throughout the day, and you'll even receive a gift with your purchase at The Shoe Center.

The event concludes with an outdoor screening of the holiday classic *Elf* on the grounds beginning at 6:00. So snuggle up with a blanket and chair, or watch in true drive-in movie style from the coziness of your car.

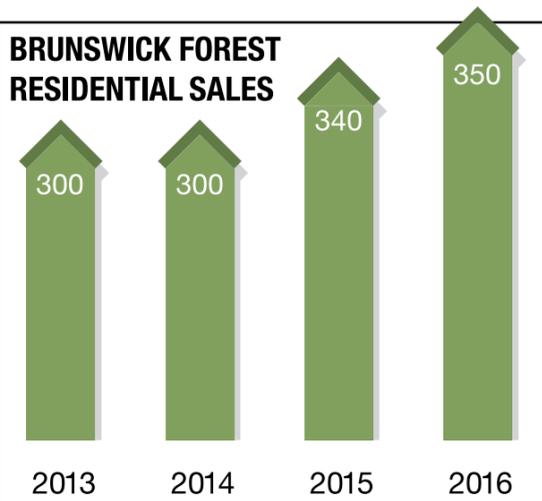
The festivities continue with the Brunswick Forest Welcome Center showcasing their holiday decorations daily through December 24. The public is invited to stop by anytime the center is open for hot chocolate or cider, and delicious treats. Those who would like an agent to meet them there, and then take a customized tour of model homes throughout the community, can make arrangements by calling 910.239.3786 before they visit.

WRAPPING UP ANOTHER SUCCESSFUL YEAR

Jerry Helms, Director of Sales and Marketing for Brunswick Forest reported that approximately 350 new families have chosen to call the award-winning, master-planned community home in 2016. Helms said the total number of families is now about 1800.

"We continue to sell significantly more property

BRUNSWICK FOREST RESIDENTIAL SALES



than any other community in the area," said Helms. "Largely because of the diversity of homes we have to offer. One size does not fit all here, so our wide range practically ensures there's something for everyone."

At Brunswick Forest, would-be homeowners can choose a townhome or single-family model home that is ready for residents to move in immediately,



Cape Fear National homes are among the most desirable

or a land and home package that can be built within a year and customized on many levels. The third buyer, said Helms, is looking to retire a few years down the road. They want to secure their first choice of home site at the current price, so they buy now and build later, he explained.

Price points cover a wide range, too, with home sites from the \$70s, and homes from the \$200s to nearly a million dollars.



Maintenance-free townhome living appeals to many

"Furthermore, the architectural styles are far from cookie cutter," continued Helms. "We have an exceptionally strong builder team that is able to tackle large projects, such as entire new neighborhoods that showcase a consistent architectural style. In Banyan Bay, for example, we set a Floridian aesthetic in a gated enclave. The Leewards at Shelmore is West Indies inspired, while Spring Branch at Shelmore is the epitome of coastal cottage living."

Other neighborhoods that launched in 2016 include the townhomes of Tennyson Village and the single-family homes of Parkway Crossing. The latter set a new entry price point for Brunswick Forest, offering the community's amenity-rich lifestyle from the \$200s. The year also saw extensions to the higher-end

Cape Fear National neighborhood, as well as the extremely popular coastal look of Park Landing.

Model homes are open daily, showcasing the diversity and quality of the architecture.

CARRYING THE MOMENTUM INTO THE NEW YEAR

This year also brought numerous amenity additions and upgrades, including the renovation of the main swimming pool in a community that offers three; the addition of a fleet of GPS-enabled golf carts that create a resort-style of play at Cape Fear National® golf course; and the launch of a new, responsive website that allows a seamless transition to mobile use. The new website also gives users



GPS-enabled carts provide a resort-like experience

a direct link to the Cape Fear National site, and exceptional property search features. Take a look at BrunswickForest.com.

Helms concluded with yet another Brunswick Forest advantage: location and convenience. "Not only are we so close to historic downtown



Front-door access to shopping, dining and medical services

Wilmington and area beaches, but few other communities also give their residents a thriving commercial center at their front door," he said. "The Villages at Brunswick Forest is a huge draw for our residents, and events like tonight's Holiday Celebration are open to the greater community. We look forward to all the family fun!"

